

# Epicor Financial Services Overview

Business without Barriers

**EPICOR**

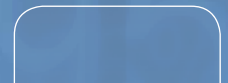
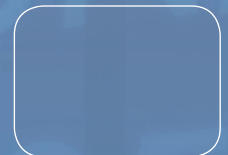
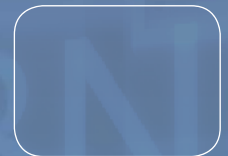
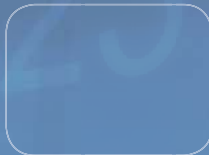


# Epicor Financial Services

Software for Today's Dynamic Business Climate

Epicor Financial Services is designed to address the various financial and governance, risk and compliance (GRC) challenges encountered in today's ever changing, dynamic business climate. Epicor has been providing industry-leading solutions to financial institutions around the globe for more than 25 years. Scalable and modular, with rich feature sets, Epicor Financial Services can support your company's growth with rapid implementation and easy expansion, no matter the size or diversity of your organization.

Sound enterprise financial management practices should be designed to automate and streamline your financial business processes by providing the tools needed to create value through monitoring financial conditions for timely decision making. To this end, your enterprise application system is the single, integrated repository of data which provides an accurate view of all your financial data, including a 360-degree view of your customer—from customer-specific product information to consolidated sales, invoice, and payment history.



## Financial Services Expertise

Achieving financial visibility and effective controls within the enterprise can be a formidable challenge when many of the processes and procedures in place remain manual and fragmented. With the increasing nature of worldwide compliance regulations, the need for corporate financial visibility has become necessary for any size organization—public, private, and non-profit. Regulatory bodies and audit firms are all advocating the need for improved financial management and visibility. Epicor Financial Services is uniquely positioned to manage financial management and GRC requirements for the most demanding of financial institutions including:

- Banking
  - National, state and commercial banks
  - Federal savings institutions
  - Savings institutions
  - Federal credit unions
  - State credit unions
  - Non-deposit trust facilities
  - Personal credit Institutions
  - Mortgage brokers
  - Security brokers and dealers
  - Security and commodity exchanges
- Insurance
  - Life insurance companies
  - Accident and health insurance companies
  - Fire and casualty insurance companies
  - Title insurance companies
  - Pension, health, and welfare fund management

Epicor has experience working across all major financial sectors and has developed solutions to fit the unique requirements for supplying these businesses with robust financial management capabilities.



An extended financial services solution from Epicor can help integrate and manage processes across front, middle, and back office operations, by consolidating everything into a scalable, compliant, and modern ledger environment. Some of the results of this coordinated effort that help you achieve the maximum return on investment with the shortest payback period include:

- Improving data accuracy and consistency
- Improving cash flow performance from operations
- Improving financial transparency company-wide
- Enforcing global financial standards across the organization
- Increasing loyalty of your customers by responding faster and more effectively

Epicor Financial Services is a powerful yet easy-to-use financial solution available to organizations worldwide. It's comprehensive, and loaded with innovative tools to synchronize and consolidate financial transactions, provide financial visibility and support corporate GRC initiatives as a means to reach new, industry-leading levels of business performance.

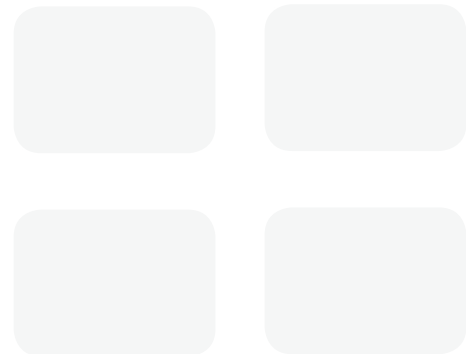


## Raising Technology to the Business Level

Epicor's application of industry-leading technologies is at the core of its solution for worldwide organizations. Epicor is the foundation upon which businesses execute strategies and achieve objectives, operating seamlessly and effectively in the background and enabling highly optimized business productivity.

Epicor has been a consistent leader and innovator for global enterprise resource planning (ERP) solutions built entirely on a true service-oriented architecture (Epicor *True SOA*<sup>™</sup>). Using this approach, "services" are self-contained, platform independent, pieces of business logic that can be dynamically located, invoked, and used to configure and reconfigure processes, and improve integration of applications.

Quite simply, by using enterprise applications based on a SOA, organizations can easily add new functionality in a highly granular fashion, as they need it, and can easily reconfigure workflows with minimal integration costs or impact on their business operations. Organizations can purchase just what they need today with minimum risk.



## Designed for People. Built for Change. Ready for Business.

Forrester Research has asserted that next-generation enterprise applications are not just built for change but are designed for people<sup>1</sup> and will be transformed by the platform developments of companies like Microsoft®, by social computing design approaches and applications, and by enterprise Web 2.0 tools that drive user experiences.

Epicor's industry-leading technology framework is what drives Epicor next-generation enterprise applications and melds Epicor *True SOA* and Web 2.0 to not only meet business requirements today, but offer the flexibility to accommodate unseen opportunities in the future.

Epicor's next-generation applications take businesses to the next level by leveraging innovative consumer Web concepts to deliver an agile, adaptable business resource that ensures maximum business productivity with minimal overhead. A resource that will not only grow and change with your business, but is designed to help you optimize your most important resources.



## Business Anywhere: Global Solutions, Local Expertise

You face intense competition—from booming multinationals to aggressive, nimble smaller companies down the street. Epicor's solutions are tailored to meet the unique needs of companies across a broad range of industries and sectors including distribution, hospitality, manufacturing, retail, and business services. We have offices around the world gathering requirements, developing applications, implementing software, and helping companies deploy best practices to compete and comply in their markets.

Epicor provides a consistent, repeatable single-solution approach that integrates your corporate ERP with your divisions and operating locations. The world-class capabilities of Epicor applications enable the local, regional or centralized deployment of standard processes within a consistent, pervasive security framework. This ensures that operational information produced locally, from forecast to financials, cascades upwards into a single consolidated view of global activities that accurately reflects your organization's performance.

<sup>1</sup> *The Dynamic Business Applications Imperative*, Forrester Research, Inc., September 2007

# Epicor Suite and Module Diagram

## Financial Management

- General Ledger
- Accounts Payable
- Accounts Receivable
- Cash Management
- Expense Management

## Customer Relationship Management

- Contact Management
- Lead and Opportunity Management
- Case Management
- Marketing Management
- Mobile Connect

## Sales Management

- Estimate and Quote Management
- Order Management
- Storefront

## Human Capital Management

- Payroll
- Human Resource Management
- Training and Recruitment
- Employee Self-Service

## Enterprise Performance Management

- Advanced Financial Reporting
- Budgeting, Planning and Forecasting
- Operational Data Store and Data Warehousing
- Scorecards and KPIs
- Trackers and Dashboards

## Governance, Risk, and Compliance

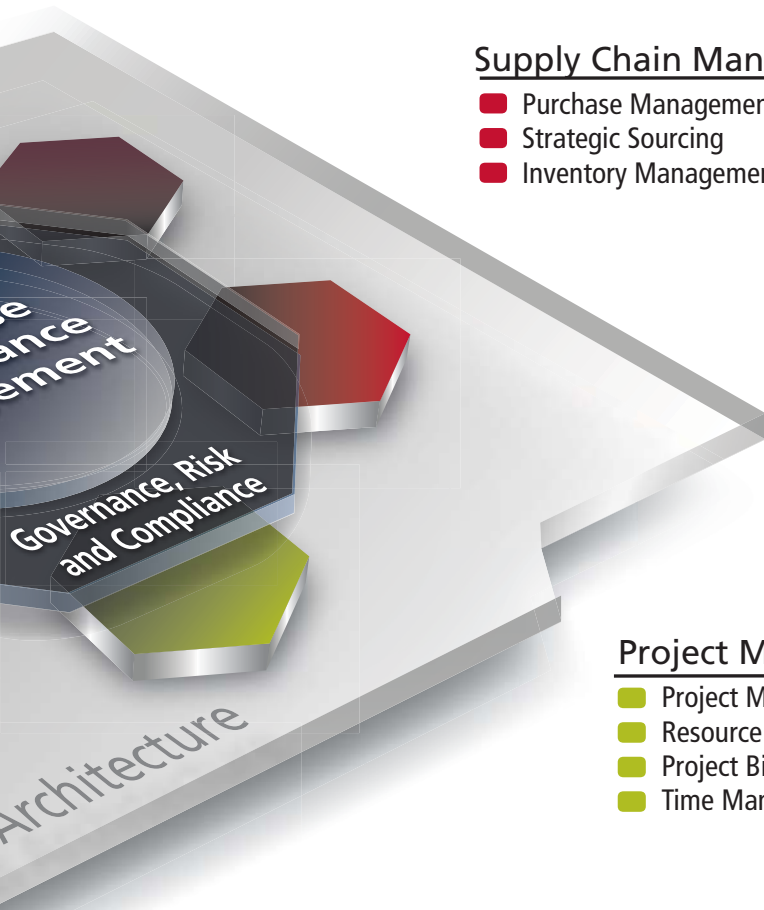
- Risk Management
- Security Management
- Corporate Governance
- Global Trade Compliance
- Environmental and Energy Management

## Business

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- Asset Management
- Consolidations and Eliminations
- Tax Connect
- Advanced Allocations



### Supply Chain Management

- Purchase Management
- Strategic Sourcing
- Inventory Management
- Procurement
- Shipping and Receiving

### Project Management

- Project Management
- Resource Management
- Project Billing
- Time Management

### Business Architecture

- Service-Oriented Architecture
- Microsoft® .NET Framework
- Web Services
- Operating System and Database Independence
- SaaS, Hosted, and On-Premise Delivery

- Business Process Management
- Information Worker
- Service Connect
- Portal
- Web 2.0

### Global Business Management

- Multicompany Management
- Global Multisite Management
- Multilingual Data Management
- Master Data Management
- Multicurrency Management

## About Epicor

Epicor Software (NASDAQ: EPIC) is a global leader delivering business software solutions to the manufacturing, distribution, retail, hospitality, and services industries. With 20,000 customers in over 150 countries, Epicor provides integrated ERP, CRM, SCM and enterprise retail software solutions that enable companies to drive increased efficiency and improve profitability. Celebrating 25 years of technology innovation, Epicor provides a comprehensive range of services that promote rapid return on investment and low total cost of ownership, whether operating business on a local, regional, or global scale.

[www.epicor.com](http://www.epicor.com)

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